

CONSULTING SERVICES INC.

Building E, Suite 110 800 Roosevelt Road Gien Ellyn, IL 60137 prism@consultprism.com www.consultprism.com FAX (630) 790-2696 (630) 790-1265

November 27, 2017

From: Ed Parkhurst

To: Mike Constantino

Re: Requested Additional Information

CON Permit #13-072

NorthPointe Health and Wellness Campus ASTC; Roscoe, Illinois

Permit Alteration Request (Section 1130.750)

RECEIVED

NOV 2 8 2017

HEALTH FACILITIES & SERVICES REVIEW BOARD

On November 10, 2017 Beloit Health System submitted a second alteration request for the approved CON project #13-072. This request proposes to alter the approved cost with a 1.34% increase in project cost as well as a financing change to increase cash and securities and reduce bond financing. No change in the approved project's square footage or service scope is proposed through this requested alteration.

Subsequently, on November 16, 2017 additional supporting documentation was requested by IHFSRB Staff in order for the Permit Alteration Request to be evaluated.

The requested information is attached in the following order:

- 1. Attachment A, as previously submitted, which is a summary of the requested alteration project cost, by line item, compared to the approved project cost. (Page A-1)
- 2. Project Costs and Sources of Funds, Attachment 7 (Permit Application Pages 31, 60, 61, and 62) as approved in the Type B modification (noted as revised on the respective pages) along with the requested alteration indicating clinical and non clinical costs. (Pages A-2 through A-10, inclusive)
- 3. ASTC License (copy) (Page A-11)
- 4. Beloit Health System Bond Rating (Page A-12)
- 5. Beloit Health System Audit Report (Page A-13)

Beloit Health System NorthPointe Health and Wellness Campus CON Permit #13-072 Alteration Request November 27, 2017 Page 2 of 18

Please let me know if you have any questions. I can be reached by e-mail at <a href="mailto:eparkhurst@consultprism.com">eparkhurst@consultprism.com</a> or by telephone at my direct line 630-790-5089.

Sincerely,

E.W. Parkhurst, Jr. Managing Principal

CC: Thomas McCawley, Vice President Beloit Health System

## Attachment A NorthPointe ASTC Permit 13-072 Source/Anticipated Use of Funds and Variances

PROJECT COSTS		APPROVED PROJECT	ANTICIPATED EXPENSES	VARIANCE
Preplanning Costs		70,000	56,909	-13,091
Site Survey and Soil Investigation		9,000	8,340	-660
Site Preparation		166,400	93,383	-73,017
Off Site Work		0	0	0
New Construction Contracts (Bldg. Only)	)	8,888,089	9,538,340	650,251
Modernization Contracts	<u> </u>	0	0	0
Contingencies		888,809	98,855	-789,954
Architectural/Engineering Fees		839,766	805,456	-34,310
Consulting and Other Fees		55,720	18,205	-37,515
Movable or Other Equipment (not in	ASTC	1,786,500	2,016,456	229,956
construction contracts)	Other	960,100	1,032,108	72,008
Bond issuance Expense (project related)	)	362,000	285,950	-76,050
Net Interest Expense During Construction	n (project related)	401,810	387,180	-14,630
Fair Market Value of Leased Space or Equipment		0	0	0
Other Costs To Be Capitalized		848,000	1,139,550	291,550
Acquisition of Building or Other Property	(excluding land)	0	0	0
TOTAL USES OF FUNDS		15,276,194	15,480,732	204,538

SOURCE OF FUNDS	APPROVED PROJECT	ANTICIPATED SOURCES	VARIANCE
Cash and Securities	800,000	4,392,018	3,592,018
Pledges	0	0	0
Gifts and Bequests	0	0	0
Bond Issues (project related)	14,476,194	11,088,714	-3,387,480
Mortgages	0	0	0
Leases (feir market value)	0	0	0
Governmental Appropriations	0	0	0
Grants	0	0	0
Other Funds and Sources	0	0	0
TOTAL SOURCES OF FUNDS	15,276,194	15,480,732	204,538

**Project Costs and Sources of Funds** 

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must equal.

USE OF FUNDS	С	LINICAL	NONCLINICAL	TOTAL
Preplanning Costs	37,855		19,054	56,909
Site Survey and Soil Investigation	3,336		5,004	8,340
Site Preparation		14,146	79,237	93,383
Off Site Work		0	0_	(
New Construction Contracts (Bldg. Only)		3,223,033	6,315,307	9,538,340
Modernization Contracts		0	0	(
Contingencies		33,403_	65,452	98,85
Architectural/Engineering Fees		259,830	545,626	805,456
Consulting and Other Fees		9,103	9,102	18,205
Movable or Other Equipment (not in	ASTC	2,016,456	0_	2,016,456
construction contracts)	Other	743,118	288,990	1,032,103
Bond Issuance Expense (project related)		96,370	189,580	285,950
Net Interest Expense During Construction (project related)				387,186
Fair Market Value of Leased Space or Equipment	!	0	0	
Other Costs To Be Capitalized	351,090		708,461	1,139,550
Acquisition of Building or Other Property (excluding land)		0	0	
TOTAL USES OF FUNDS		\$6,942,612	\$9.538,120	\$15,480,732
SOURCE OF FUNDS	CLI	NICAL	NONCLINICAL	TOTAL.
Cash and Securities		1,756,807	2,635,211	4,392,011
Pledges				(
Gifts and Bequests				).
Bond Issues (project related)		5,062,241	6,026,473	11,088,714
Mortgages				(
Leases (fair market value)				(
Governmental Appropriations				(
Grants				(
Other Funds and Sources			<u> </u>	
TOTAL SOURCES OF FUNDS		\$6,928,700	\$8,347,494	\$15,480,732

Beloit Health System NorthPointe Health and Wellness Campus Type B Permit Application Submission July 21, 2014 Page 25

**Project Costs and Sources of Funds** 

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must

equal.
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Project Costs and Sources of Funds					
USE OF FUNDS		CLINICAL	NONCLINICAL	TOTAL	
Preplanning Costs		46,500	23,500	70,000	
Site Survey and Soil Investigation		5,600	3,400	9,000	
Site Preparation		68,000	98,400	166,400	
Off Site Work		0	0	0	
New Construction Contracts (Bldg. Only)		3,003,311	5,884,778	8,888,089	
Modernization Contracts		0	00	0	
Contingencies		300,331	588,478	888,809	
Architectural/Engineering Fees		270,898	568,868	839,766	
Consulting and Other Fees		37,860	17,860	55,720	
Movable or Other Equipment (not in	ASTC	1,786,500		1,786,500	
construction contracts)	Other	696,900	263,200	960,100	
Bond issuance Expense (project related)		122,000	240,000	362,000	
Net Interest Expense During Construction (project related)		160,700	241,110	401,810	
Fair Market Value of Leased Space or Equipment		0	0	0	
Other Costs To Se Capitalized		430,100	417,900	848,000	
Acquisition of Building or Other Property (excluding land)		0	0	0	
TOTAL USES OF FUNDS		6,928,700	8,347,494	15,276,194	
SOURCE OF FUNDS	CL	INICAL	NONCLINICAL	TOTAL	
Cash and Securities		320,000	480,000	800,000	
Pledges	<del></del>			0	
Gifts and Bequests				.0	
Bond Issues (project related)		6,608,700	7,867,494	14,476,194	
Mortgages				0	
_eases (fair market value)				0	
Governmentai Appropriations				0	
Grants				0	
Other Funds and Sources		· · · · · · · · · · · · · · · · · · ·		0	
OTAL SOURCES OF FUNDS		6,928,700	8,347,494	15,276,194	

NOTE: ITEMIZATION OF EACH LINE ITEM MUST BE PROVIDED AT ATTACHMENT-7, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Note: See Attachment 7, Project Costs and Services, Itemization / Allocation for detail.

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31 (Revised)

#### **Project Costs and Sources of Funds**

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must equal.

USE OF FUNDS	C	LINIÇAL	NONCLINICAL	TOTAL
Preplanning Costs	37,855		19,054	56,909
Site Survey and Soil Investigation	3,336		5,004	8,340
Site Preparation	14,146		79,237	93,383
Off Site Work	0		0	C
New Construction Contracts (Bldg. Only)	3,223,033		6,315,307	9,538,340
Modernization Contracts		0	0_	C
Contingencies		33,403	65,452	98,855
Architectural/Engineering Fees		259,830	545,626	805,456
Consulting and Other Fees		9,103	9,102	18,205
Movable or Other Equipment (not in	ASTC	2,016,456	0	2,016,456
construction contracts)	Other	743,118	288,990	1,032,108
Bond Issuance Expense (project related)		96,370	189,580	285,950
Net Interest Expense During Construction (project related)				387,180
Fair Market Value of Leased Space or Equipment		0_	0	(
Other Costs To Be Capitalized		351,090	708,461	1,139,550
Acquisition of Building or Other Property (excluding land)		0	0	
TOTAL USES OF FUNDS		\$6,942,612	\$9.538,120	\$15,480,732
SOURCE OF FUNDS	CLI	NICAL	NONCLINICAL	TOTAL
Cash and Securities		1,756,807	2,635,211	4,392,018
Pledges				(
Gifts and Bequests				.0.
Bond Issues (project related)		5,062,241	6,026,473	11,088,714
Mortgages				(
Leases (fair market value)				(
Governmental Appropriations				(
Grants				(
Other Funds and Sources				
TOTAL SOURCES OF FUNDS		\$6,928,700	\$8,347,494	\$15,480,732

NOTE: ITEMIZATION OF EACH LINE ITEM MUST BE PROVIDED AT ATTACHMENT. IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Preplanning	Clinical	Non-Clinica	<u>Total</u>
Facility Analysis	\$ 25,353	\$10,866	\$36,219
Project Costing	610	260	870
Consulting Fees	<u>11,892</u>	<u>7,928</u>	<u>19,820</u>
Total	<u>\$ 37,855</u>	<u>\$19,054</u>	\$56 <u>,909</u>
Site Survey / Soils			
Survey / Title	\$ 2,336	\$ 3,504	\$ 5,840
Flood Plain (Included in construction contracts)			
Geotechnical (Initial)	\$ <u>1,000</u>	<u>1,500</u>	\$ 2,500
Total	\$ 3,336	\$ 5,004	\$ 8.340
Site Preparation Geotechnical (Final) (Included in construction contracts)			
lrrigation	\$ 0	\$ 53,800	\$ 53,800
Utility Connection	\$ 3,482	25,037	\$38,519
Earthwork (Included in construction contracts)	\$ 0	<b>\$</b> 0	\$ 0
Exterior Improvement (Included in construction contracts)	<b>\$</b> 0	\$ 0	\$ 0
Testing	<u>\$ 664</u>	<u>\$ 400</u>	<u>\$ 1,064</u>
Total	<u>\$ 14,146</u>	<u>\$ 79,237</u>	<u>\$ 93,383</u>
Consulting and Other Fees  Physician Referral Analysis (Included in (Pre-Planning Costs)			
MEP Capacity Survey	<u>9,103</u>	<u>9,102</u>	<u>\$ 18,205</u>
Total	<u>\$ 9,103</u>	<u>\$ 9.103</u>	<u>\$ 18,205</u>

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Project Costs and Sources of Funds
Itemization / Allocation

Beloit Health System NorthPointe Health and Wellness Campus CON Permit #13-072 Alteration Request November 27, 2017 Page 8 of 18

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Moveable Equipment	<u>Clinical</u>	Non-Clinical	<u>Total</u>
ASTC Related	\$2,016,456	\$	\$2,016,456
Other Building Related	<u>743.118</u>	288,990	<u>1,032,108</u>
Total	<u>\$2.759,574</u>	<u>\$ 288,990</u>	<u>\$3,048,564</u>
Other Costs to be Capitalized			
Pre-Purchased materials	\$ 170,800	\$317,200	\$ 488,000
Parking and Roadways			
(Costs not in Construction	\$ 1.495	\$ 805	\$ 2,300
Contracts)	\$ 1,495	Φ 905	\$ 2,300
Minor Equipment	\$ 52,035	\$331,312	\$ 383,247
Signage / Artwork	\$ 3,567	\$ 16,051	\$ 19,618
Legal / CON Fees	\$ 84,973	\$107,500	\$ 215,000
Insurance / Archive Fees / Misc.	\$ 38,220	<u>\$ 38,219</u>	<u>\$ 76,440</u>
Total	<u>\$ 351,900</u>	<u>\$788,460</u>	<u>\$ 1,139,950</u>

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62 (Alteration Request) Project Costs and Sources of Funds
Itemization / Allocation

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# ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD

HEALTH FACILITIES & SERVICES REVIEW BOAR

### TYPE B MODIFICATION FILING SUPPLEMENTAL AND ADDITIONAL INFORMATION

**PROJECT 13-072** 

BELOIT HEALTH SYSTEM, INC.

NORTHPOINTE HEALTH AND WELLNESS CAMPUS

AMBULATORY SURGERY TREATMENT CENTER

ROSCOE, ILLINOIS

July 31, 2014

Beloit Health System NorthPointe Health and Wellness Campus Type B Permit Application Submission July 21, 2014 Page 29

#### **Project Costs and Sources of Funds**

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Pro	ject Costs and	Sources of Fund		
USE OF FUNDS	C	LINICAL	NONCLINICAL	TOTAL
Preplanning Costs	46,500		23,500	70,000
Site Survey and Soil investigation		5,600	3,400	9,000
Site Preparation		68,000	98,400	166,400
Off Site Work		0	0	0
New Construction Contracts (Bldg. Only)		3,003,311	5,884,778	8,888,089
Modernization Contracts		00	0	0
Contingencles		300,331	588,478	888,809
Architectural/Engineering Fees		270,898	568,868	839,766
Consulting and Other Fees		37,860	17,860	55,720
Movable or Other Equipment (not in	ASTC	1,786,500		1,786,500
construction contracts)	Other	696,900	263,200	960,100
Bond Issuance Expense (project related)		122,000	240,000	362,000
Net Interest Expense During Construction (project related)		160,700	241,110	401,810
Fair Market Value of Leased Space or Equipment		0	0	0
Other Costs To Be Capitalized		430,100	417,900	848,000
Acquisition of Building or Other Property (excluding land)		0	0	0
TOTAL USES OF FUNDS		6,928,700	8,347,494	15,276,194
SOURCE OF FUNOS	CLI	NICAL	NONCLINICAL	TOTAL
Cash and Securities		320,000	480,000	800,000
Piedges				0
Gifts and Bequests				.0
Bond Issues (project related)		6,608,700	7,867,494	14,476,194
Mortgages	1			0
Laases (fair market value)				0
Governmental Appropriations				0
Grants				0
Other Funds end Sources				0
TOTAL SOURCES OF FUNDS		6,928,700	8,347,494	15,276,194

NOTE: ITEMIZATION OF EACH LINE ITEM MUST BE PROVIDED AT ATTACHMENT-7, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Beloit Health System
NorthPointe Health and Wellness Campus
Type B Permit Application Submission
July 21, 2014
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Clinical	Non-Clinical	Total
\$24,500	\$10,500	\$35,000
10,000	5,000	15,000
12,000	8,000	20,000
<u>\$46.500</u>	<u>\$23,500</u>	\$70,000
\$ 400	\$ 600	\$ 1,000
400	600	1,000
4,800	<u>2,200</u>	<u>7,000</u>
<u>\$ 5.600</u>	<u>\$ 3,400</u>	\$ 9,000
\$ 43,000	\$ 83,400	\$ 126,400
Includ <b>e</b> d in	New Construction	on Contracts
Included in	New Construction	on Contracts
<u>25,000</u>	<u>15,000</u>	40,000
\$ 68,000	<u>\$ 98.400</u>	<u>\$ 166,400</u>
\$20,000	\$ 0	\$20,000
<u>17,860</u>	<u>17,860</u>	<u>\$35,720</u>
<u>\$37,860</u>	<u>\$17.860</u>	<u>\$55,720</u>
	\$24,500 10,000 12,000 \$46,500 \$400 4,800 \$5,600 \$1,800 \$1,800 \$20,000 17,860	\$24,500 \$10,500 10,000 5,000 12,000 8,000 \$46,500 \$23,500 \$400 \$600 400 600 4,800 \$2,200 \$5,600 \$3,400 Included in New Construction Included in New Construction Included in New Construction Included in New Construction \$68,000 \$98,400 \$20,000 \$0 17,860 17,860

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61 (Revised)

Attachment 7
Project Costs and Sources of Funds
Itemization / Atlocation
Exhibit 1

Beloit Health System NorthPointe Health and Wellness Campus CON Permit #13-072 Alteration Request November 27, 2017 Page 12 of 18

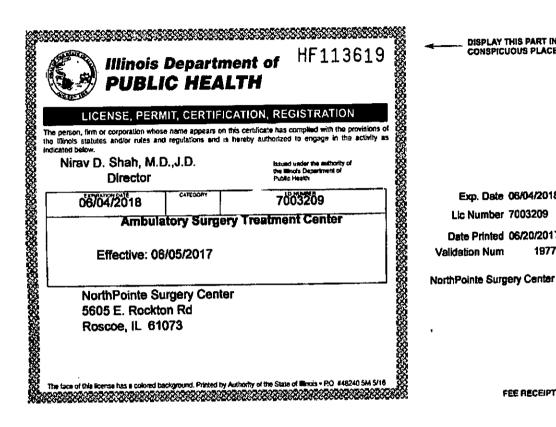
Page A-10

Beloit Health System NorthPointe Health and Wellness Campus Type B Permit Application Submission July 21, 2014 Page 31

Moveable Equipment	Clinical	Non-Clinical	<u>Total</u>
Functional Area			
ASTC Related	\$1,786,500 *	\$ -	\$1,786,500
Other Building Related	<u>696,900</u>	<u>263,200</u>	960,100
Total	\$2,483,400	<b>\$263,200</b>	\$2,746,600
<ul> <li>This amount averages \$446,625 / ASTC room compared to the State guideline of \$461,361 / room</li> </ul>			
See also Supplemental Information filing dated April 14, 2014 and permit modification, Attachment 7, Exhibit 2 for clinical equipment listing			

Other	Costs to	o be (	Cap.	<u>italized</u>

Parking and Roadways (Costs not in Construction Contracts)	\$222,600	\$120,000	\$342,600
Minor Equipment	75,000	145,400	220,400
Signage / Artwork	0	20,000	20,000
Legal / CON Fees	107,500	107,500	215,000
Insurance / Archive Fees / Misc.	25,000	25,000	50,000
Total	\$430,100	\$417.900	\$848.00 <u>0</u>



DISPLAY THIS PART IN A CONSPICUOUS PLACE

Exp. Date 06/04/2018 Lic Number 7003209 Date Printed 06/20/2017 Validation Num 19777

FEE RECEIPT NO.

#### **FitchRatings**

#### FITCH RATES BELOIT HEALTH SYSTEM (WI) SERIES 2016 BONDS 'A-'; OUTLOOK STABLE

Fitch Ratings-Chicago-02 May 2016: Fitch Ratings has assigned an 'A-' rating to the following bonds expected to be issued by the Wisconsin Health & Educational Facilities Authority (the authority) on behalf of Beloit Health System (BHS):

--\$14,710,000 revenue bonds series 2016.

Additionally, Fitch has affirmed the 'A-' rating on approximately \$35 million of revenue bonds issued by the authority on behalf of BHS.

The series 2016 bonds will be issued as tax-exempt fixed-rate bonds. Bond proceeds will be used to fund certain capital projects and pay costs of issuance. Pro forma MADS is expected to equal approximately \$6.6 million. The series 2016 bonds are expected to price the week of May 9 through negotiation.

The Rating Outlook is Stable.

#### SECURITY

Bond payments are secured by the pledged revenues of the obligated group, a mortgage lien and a debt service reserve fund.

#### KEY RATING DRIVERS

STRONG MARKET POSITION: The system's strong leading market share in its primary service area (PSA) and its highly aligned medical staff are primary credit strengths and enhance BHS' overall credit profile.

CONSISTENT OPERATING PROFITABILITY: Operating profitability has been very consistent over the past four years with operating EBITDA margin averaging 9.3% since fiscal 2012 and equal to 9.3% in fiscal 2015. However, operating profitability is light relative to Fitch's 'A' category medians.

MODERATE DEBT BURDEN: BHS' moderate pro forma debt burden and consistent operating profitability combine to provide for solid coverage for the 'A-' rating with maximum annual debt service (MADS) coverage by operating EBITDA of 3.1x in fiscal 2015.

LIGHT LIQUIDITY: Liquidity metrics remain light with 151.6 days cash on hand, 94.2% cash to pro forma debt and 12.7x cushion ratio at Dec. 31, 2015.

#### RATING SENSITIVITIES

CONSISTENT OPERATING CASH FLOW: Fitch expects that current operating cash flow levels will be maintained and that Beloit Health System will successfully execute the planned capital projects.

#### CREDIT PROFILE:

Beloit Health System NorthPointe Health and Wellness Campus CON Permit #13-072 Alteration Request November 27, 2017 Page 15 of 18

Page A-12 (Continued)

BHS operates a 256 licensed bed acute care hospital and a multi-specialty physician group in Beloit, Wisconsin, approximately 100 miles northwest of Chicago. Additional operations include home care, independent and assisted living, urgent care, and related ancillary services. Total operating revenues equaled \$218.6 million in fiscal 2015.

#### STRONG MARKET POSITION

The system's strong market position and highly aligned medical staff are primary credit strengths, bolstering credit stability. BHS holds a strong leading 60% market share in its PSA. No other hospital holds greater than a 20% market share.

The system's competitive position has been bolstered by the acquisition of the Beloit Clinic in 2010 and various service line affiliations with other health systems. The clinic is the area's largest multi-specialty physician group with 65 employed physicians. BHS has entered into service line affiliations with other hospital systems including University of Wisconsin Health and Aurora Healthcare, bringing increased access to specialty care in the service area.

The system's competitive position could be impacted by construction of a new hospital in BHS' secondary service area in Rockford, IL, approximately 18 miles south of Beloit. The new hospital will be built by MercyRockford Health System and is expected to open in 2019. Fitch will monitor any changes to the competitive environment.

#### CONSISTENT OPERATING PROFITABILITY

Operating profitability has been consistent over the past four years, with operating EBITDA margin averaging 9.3% between fiscal years 2012 and 2015 and equal to 9.3% in fiscal 2015 and 8.9% in the interim period. However, operating EBITDA margin is light relative to Fitch's 'A' category median of 10.3%. Operating profitability has been somewhat compressed relative to historical levels subsequent to the acquisition of the Beloit Clinic. The benefit of the increased physician alignment currently mitigates concerns related to the decreased, but solid, operating profitability.

#### MODERATE DEBT BURDEN

BHS' pro forma debt burden remains moderate with pro forma MADS equal to 3% of fiscal 2015 operating revenue. MADS coverage by operating EBITDA of 3.1x in fiscal 2015 and the interim period remain solid for the 'A-' rating category and relative to Fitch's 'A' category median of 3.5x. However, MADS coverage by EBITDA of 3.3x in fiscal 2015 and 3.0x in the interim period is light relative to Fitch's 'A' category median of 4.2x. MADS coverage by EBITDA was negatively impacted by approximately \$2 million of realized investment losses in the interim period.

Series 2016 bond proceeds will be primarily used to fund two capital projects: (1) the renovation of the hospital's fourth floor to create a 'Heart Hospital within a Hospital' and (2) construction of an ambulatory surgical center on the system's NorthPointe campus in northern Illinois. The two projects are estimated to cost a total of approximately \$30 million. Funding will be provided by a combination of bond proceeds, philanthropy and cash flow.

Fitch views the projects favorably as both should further solidify BHS' strong market position.

#### LIGHT LIQUIDITY

Unrestricted cash and investments increased approximately 20% since June 30, 2014, at the time of Fitch's last review to \$83.8 million at Dec. 31, 2015. The substantial increase was due to a decrease in accounts receivable subsequent to a slow down related to the implementation of a

Beloit Health System NorthPointe Health and Wellness Campus CON Permit #13-072 Alteration Request November 27, 2017 Page 16 of 18

Page A-12 (Continued)

new IT system. However, unrestricted cash and investments have remained relatively stable at the current level since fiscal year end 2014. Liquidity metrics remain light for the rating category with 151.6 days cash on hand, 12.7x cushion ratio and 94.2% cash to pro forma debt at Dec. 31, 2015, relative to Fitch's 'A' category medians of 205.3 days, 18.5x and 143.7%.

#### DEBT PROFILE

BHS will have approximately \$92.7 million of total debt outstanding subsequent to the series 2016 bond issuance. The proforma debt portfolio will consist of approximately 49% underlying fixed rate bonds and 51% underlying variable rate bonds. The variable rate bonds are effectively converted to synthetic fixed rates through two fixed payor swaps. There are no collateral posting requirements associated with the swaps.

#### DISCLOSURE

BHS covenants to provide annual audited disclosure within 150 days of fiscal year end and quarterly disclosure within 60 days of the first three quarters end and within 90 days of the end of the fourth quarter. Disclosure is provided through the Municipal Securities Rulemaking Board's EMMA system.

#### Contact:

Primary Analyst Adam Kates Director +1-312-368-3180 Fitch Ratings, Inc. 70 West Madison St. Chicago, IL 60602

Secondary Analyst Emily Wong Senior Director +1-415-732-5620

Committee Chairperson Barbara Ruth Rosenberg Senior Director +1-212-908-0731

Media Relations: Elizabeth Fogerty, New York, Tel: +1 (212) 908 0526, Email: elizabeth.fogerty@fitchratings.com.

Additional information is available at 'www.fitchratings.com'

Applicable Criteria

Revenue-Supported Rating Criteria (pub. 16 Jun 2014)
https://www.fitchratings.com/crcditdesk/reports/report\_frame.cfm?rpt\_id=750012
U.S. Nonprofit Hospitals and Health Systems Rating Criteria (pub. 09 Jun 2015)
https://www.fitchratings.com/crcditdesk/reports/report\_frame.cfm?rpt\_id=866807

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND

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This Audited Financial Statement is being provided electronically under separate cover to the IHFSRB

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## Beloit Health System, Inc. and Affiliate

Consolidated Financial Statements and Supplementary Information

Years Ended December 31, 2016 and 2015

